

REAL DATA  
 REAL ANALYSIS  
 REAL SAVINGS

ofPartner's RevelationLegal transforms raw data into meaningful insights about how to improve your firm's performance. Our unique analysis allows you to quickly and easily see how attorneys and support staff spend their time and the value associated with that time.

**But what if you could also...**

- IDENTIFY WORKSPACE NEEDS ACROSS YOUR FIRM?
- ANALYZE THE REAL ESTATE COSTS ASSOCIATED WITH YOUR PEOPLE AND THEIR JOB ACTIVITIES?
- PINPOINT OPPORTUNITIES TO RELOCATE INDIVIDUALS, JOB FUNCTIONS OR ENTIRE DEPARTMENTS?
- AND EVEN REALIZE MILLIONS OF DOLLARS IN SAVINGS A YEAR?

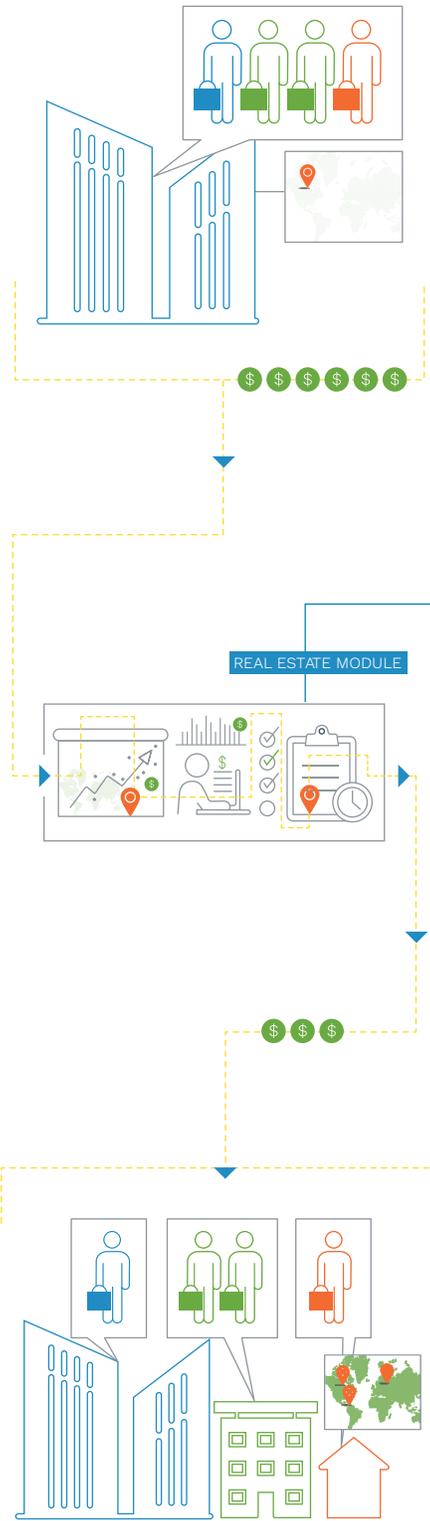
**With RevelationLegal's Real Estate Module, you can.**

Many law firms recognize that they are paying Class A rates for activities that could be performed just as effectively elsewhere. Unfortunately, firm leaders have lacked the data and tools they need to identify and act on these cost-saving opportunities. **Until now.**

Our easy-to-use system of reports and dashboards allows you to apply a cost per rentable square foot to every activity performed in your firm over the course of a year. Each activity is also assigned what we call a high, medium or low proximity factor. High-rated activities must remain centralized at your current location and warrant an investment in premium office space, while medium- and low-rated activities could be moved to a less expensive location onsite or to a remote facility for even greater savings.

**Who can leverage RevelationLegal's Real Estate Module?**

- COOS, MANAGING PARTNERS AND OTHER SENIOR FIRM LEADERSHIP
- COMMERCIAL REAL ESTATE BROKERS AND ADVISORS
- ARCHITECTS AND WORKSPACE PLANNERS
- MANAGEMENT AND OPERATIONS CONSULTANTS



# Sample Real Estate Module Reports

Our powerful dashboards include robust filter and sorting capabilities that allow you to view your data from every angle. Analyze your real estate costs and opportunities for savings at the enterprise level or drill down to the activities of each department or individual—the possibilities are limitless.

Location	Location Rates			
	Current	Adjacent	Regional	Other
Charleston	\$22.56	18.45	\$15.76	\$9.12
Chicago	\$50.45	38.65	\$20.36	\$9.12
Springfield	\$18.67	14.34	\$10.67	\$9.12

## Opportunity Summary

Provides a summary view of your current real estate costs and a high-level look at the potential savings if you relocate activities from their current location to a less expensive alternative.

Proximity Factor	Current Cost			Potential Savings			
	RSF	Blended Rate*	RSF Cost (Current)	Adjacent	Regional	Other	
High	37,042	\$46.64	1,727,586				
Med	32,635	\$47.10	1,536,963	\$354,961	23.09%		
Low	13,929	\$48.36	673,645	\$156,512	23.23%	\$395,419	58.70%
						\$546,616	81.14%

\* Due to multiple locations

## Individual Proximity

Dig into a detailed job analysis for each participant, including demographic information, as well as RSF allocation, rental rate and total cost of office space. Our easy-to-read graphs and charts offer a snapshot of each individual's activities by proximity level and highlight opportunities to reduce costs.

Position: All
Department: All
Group: All
Location: All
Category: All
Survey Status: completed the survey

**Narrow filters ↑ and select participant ↓**

Search: All

- Adams, Prince
- Bahringer, Rosalia
- Balistreri, Russ
- Bartell, Cordie
- Batz, Roscoe
- Bauch, Dovie
- Beahan, Breana
- Beatty, Adam

Proximity Factor: High (Red), Med (Orange), Low (Blue)

**Boehm, Serenity**

Survey Taken on: 12/1/2016 4:09:49 PM  
E-mail: support@revelationlegal.com  
Employee ID: 1065  
Group: Legal Secretary  
Position: Secretary  
Department: Secretary

Location: Chicago  
RSF: 200  
RSF Rate: 50  
RSF Cost: 10,090

**Time by Category**

4% Mail and Messenger Services

4% Word Processing

18% Court and Registration Services Support Activities

16% Mail and Messenger Services Support Activities

9% Meetings Coordination Support Activities

9% Word Processing Support Activities

17% Word Processing Support Activities

10% Communication Services Support Activities

10% Travel Management Support Activities

2%

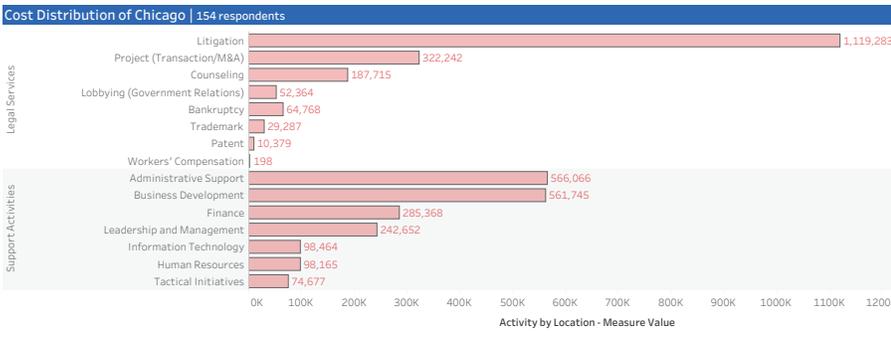
\* Values only include employees who responded to the survey

Metric to Display: RSF Cost  
RSF Filter: Current  
**3,938,194 Total\* RSF Cost (Current)**



## Activity by Location

View a summary of your current real estate costs for all office locations and easily drill down to reveal increasing levels of detail on a particular location. You can also sort by category of service and apply other filters to slice and dice the data even further.



Let's Talk!

If you're interested in learning more about RevelationLegal and how our Real Estate Module can generate real cost savings for your firm, please contact us to schedule a web conference or live demonstration.  
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